



Press release

Qualium Investissement invests in AmeXio, European leader in content management solutions (ECM-CCM)

Paris, 5 September 2022 - Qualium Investissement announces its acquisition of a stake in AmeXio alongside its management team, to support the group's ongoing development strategy.

Founded in 2006, AmeXio is a digital services business specialising in the study and integration of ECM-CCM (Enterprise Content Management & Customer Communication Management) solutions. It helps companies in key challenges of dematerialisation, archiving, process automation, and intelligent content management, by developing structured offers including cloud hosting, cybersecurity, and business software integration.

AmeXio specialises in the most innovative market solutions and targets customers that have digital management of information and business processes at the heart of their corporate strategy. In a market driven by increasing expectations in terms of agility, responsiveness, and flexibility, as well as by renewed regulatory challenges, AmeXio is unanimously recognised for its solid know-how, its business expertise, and its unique multi-cloud offering complemented by a range of proprietary software that constitute a real differentiating factor.

The group has forged strategic partnerships with leading global software publishers and maintains privileged and long-term relationships with key accounts in Europe (financial institutions, governments, life science, CAC 40/ SBF 120 in France). With 40% of its revenues generated outside France, AmeXio's teams support its clients over the long term through multi-year contracts and enjoy an excellent market reputation, linked to its level of expertise and quality of service, unanimously recognised by its clients and partners.

Since its inception, the group has experienced rapid and continuous growth, both organically and through add-on acquisitions (five successfully integrated acquisitions over the last seven years). The successive integration of new entities and the establishment of strategic partnerships have enabled it

to develop complementary synergies, to strengthen its offering while expanding its customer portfolio and its geographical coverage, thus consolidating its position as European leader in the sector.

Qualium Investissement's acquisition of a stake in the company aims to accelerate the group's external growth strategy, particularly in Europe, across new areas of expertise. Several targets have already been identified by management, including some transformative acquisitions, in France and abroad.

Headquartered in Neuilly-sur-Seine, AmeXio has a presence across France with offices in Nantes, Montpellier, and Lille as well as in the Benelux, Switzerland, and Portugal. The group has nearly 350 employees and will record a consolidated turnover of more than €40m in 2022.

Jean Eichenlaub, Managing Partner of Qualium Investissement: *"We were attracted by of AmeXio's highly talented management team, led by Xavier Morcillo. His visionary spirit, his level of expertise, and his sense of service have enabled the group to establish its position of European leadership with prestigious clients. We are delighted to support AmeXio's ambitions for further development."*

Guillaume Peroz, Partner of Qualium Investissement: *'AmeXio is developing in a resilient market, with regular growth and full consolidation, supported by fundamental trends, in particular relating to the cloud and dematerialisation. With its know-how and excellence, the group benefits from significant development opportunities, particularly internationally and in the cloud sector'.*

Xavier Morcillo, President and Founder of AmeXio: *'Throughout its 16 years of existence and continuous growth, AmeXio has always had quality, selectivity, the human dimension, and specialisation as its drivers. We are very happy to join forces with Qualium by sharing common values to successfully carry out the next steps in our development'.*

Buyers

Qualium Investissement

Guillaume Peroz, Pierre Gibour

Management

Xavier Morcillo, Giuseppe Contino, Cédrik Prados, Brice Delsaut, Thomas Nédélec, Charles le Seac'h, Thomas Schneider, Florian Kiebel, Etienne Jouvin, Denis Garet, Bruno Couturier, Rémi Moebis, Emmanuel Carbenay, François Vandaele, Stéphane Frémy, Virginie Baldenweg

Buyers' advisors

- **Strategic DD:** Advention (Alban Neveux)
- **Financial DD:** 8Advisory (Boris Bignon)
- **Lawyers:** Mayer Brown (Hadrien Schlumberger, Elodie Deschamps, Maud Bischoff)
- **ESG:** Sirsa (Clara Berthier)

Management advisors

- **M&A:** Rothschild & Co (Guillaume Cauchoix, Charles-Henri d'Hotelans)
- **Financial DD:** 8Advisory (Fabien Thièblemont, Nabil Saci)
- **Lawyers:** Fidufrance (Grégoire Gilbert, Laura Hominal)

Debt

Artemid (Annie-Laure Servel, Constantin Kryvian) - **Schelcher Prince Gestion** (Clément Auboin)

- **Lawyers:** Goodwin (Arnaud Formion)

About Qualium Investissement

Qualium Investissement, a leading institutional fund, is a historic player in the French private equity market with €1 billion under management. Approved by the Autorité des Marchés Financiers, Qualium is 70% owned by its management and 30% by the Caisse des Dépôts et Consignations. Since its creation in 1998, Qualium has invested in more than 70 French companies in all sectors of activity. Qualium provides companies' management teams with all the expertise and resources they need to achieve ambitious development objectives, particularly internationally and through external growth.

www.qualium-investissement.com

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About AmeXio

Founded in 2006, AmeXio is a European ESN highly specialized in the management of ECM & CCM projects. Its offer consists in accompanying companies in their project to enhance their information: dematerialization, collaborative content management, redesign, automation of business processes, publishing, archiving, desktop publishing. AmeXio also provides Cloud solutions: IaaS, DaaS, PaaS and SaaS, which meet specific needs and use cases.

Thanks to its partnerships with the main ECM and CCM editors, its global knowledge of the offers and document issues allows it to be an independent expert in these fields.

AmeXio is also a shareholder of Atol CD, and therefore develops numerous synergies.

www.amexio.fr

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